

# Consulting for Non-Profit Organisations

Step change your charity with our pro bono management consulting services

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"Successful transformation programmes treat change as a continuous process, integrating it into the company's operating rhythm and managing organizational energy effectively. This approach ensures that transformation efforts are sustainable and deliver lasting results."

Transformations that work:

Lessons from companies that are defying the odds by Michael Mankins and Patrick Litre (Harvard Business Review)

### About us

As part of BMT, the management consulting business is committed to delivering excellence amidst an ever-changing world.

With decades of industry experience solving complex, real-world problems for our Central Government, Policing & Security, and Defence clients, we are well-equipped with expertise to address the unique challenges faced by non-profit organisations.

Our approach focuses on **collaboration and empowering** both individuals and organisations to realise **their full potential**. Through innovative solutions, we **tackle our customers' most intricate issues**, ensuring you achieve **impactful results** in your communities.





### How can we help you?

Empowering your organisation for greater impact.

Your commitment to creating positive change is at the heart of everything you do, but we recognise challenges such as funding, operational constraints, and the pursuit of sustainable growth can stand in your way.

#### At BMT, we share your passion for making a lasting

**impact.** Through our support for STEM initiatives, we champion innovation and foster the next generation of problem-solvers. We invest in early careers and the development of people and communities, to create a sustainable future.

te and improve

-apacity building

frowledge trans

Mainstream

Our pro bono services are designed to empower you, help your initiatives thrive and make a greater difference in your communities. Together, we can amplify your mission and accelerate change.

Roadmap

esilgate

hvolve stakeholde

#### Our mission

Our pro bono consultancy services are here to help you navigate these challenges and maximise your impact in your community.

### Our services

#### Tailored to your needs.



#### Strategic advice for sustainable growth

- We work closely with your organisations to understand your mission and vision.
- Together, we identify key strategic objectives and develop a roadmap which aligns with your goals.
- Our aim is to empower you to make informed decisions that drive meaningful progress.



#### Business analysis for performance improvement

- Our team conducts a thorough analysis of your operations to pinpoint areas of improvements.
- We provide recommendations to enhance efficiency and effectiveness allowing you to achieve more with the resources you have.
- By streaming your processes we help you focus more on your core mission.



#### Support in project planning and execution

- From concept to completion, we assist you in creating detailed project plans that set you up for success.
- We help you define the necessary tools and resources to endure a smooth project delivery.
- Our goal is to equip you with the skills and knowledge needed to sustainably manage projects for the future.



## Why choose us?



### Where we work

#### Metropolitan Police Choir

In collaboration with the Metropolitan Police Choir Committee, we provided Project Management and Business Analysis support to undertake an independent review of the Committee and its choir to address engagement and commitment challenges.

To assess their overall position, we provided a structured and analytical method predicated on a series on workshops and survey. This enabled us to recommend innovative solutions to improve member engagement, collaboration and alignment with strategic goals.

The Committee accepted these recommendations, which are expected to enhance commitment and performance effectiveness. We provided Ara with strategic insight and practical solutions to improve their operational efficiency and gain more selfreferrals via their website.

Since implementing our recommendations, Ara has seen significant improvements in their ability to support individuals suffering from gambling harms: Self-referrals via Ara's website now accounting for 40% of their total monthly referrals and they've seen a 12% increase in the total number of clients receiving gambling harm support and treatment Department for Work & Pensions

We are actively aiding the crucial Projects and Programmes essential for effecting the necessary transformation to support DWP's strategic goals.

Operating on a time-boxed work order model, our teams are deployed to address capability gaps within DWP teams.

A key component of this contract is to implement improvement where gaps have been identified, delivery upskilling sessions across multiple disciplines, ensuring DWP teams are left equipped to tackle the challenges ahead.

### Customer testimonials

**Metropolitan Police Choir** 

BMT were commissioned by the Metropolitan Police Choir Committee to investigate members commitment and engagement challenges to operate and perform effectively.

BMT conducted a survey and analysis to identify root causes and provided strategic innovative recommendations to enhance member participation and operational efficiency. "We had the pleasure of working with BMT on an independent review of our choir and committee. They took time to understand the challenges we were facing and produced a survey that allowed choir members to put forward their views simply and easily.

Their analysis was clear and contained detailed insights which they translated into logical recommendations which made sense and would be straightforward to implement. The thorough approach they took helped us identify key issues and provided some clear insights that have guided our next steps. Thanks to their help, we now have a solid plan to take us forward."

Caroline Saunderson Vice Chair, MPC Committee

### Customer testimonials

#### Ara recovery for all

BMT worked with a charity in Bristol, ARA, who support people to improve their function, wellbeing and quality of life.

One project which BMT supported on was within their Gambling Harms service, which was a finalist in the 2023 MCA Awards for Social Value.

"SME charities like Ara can benefit immensely from the business acumen that consultancies like BMT are able to offer. With funding envelopes for services to support vulnerable people at the mercy of wider societal and political factors, optimising internal processes are essential. Unfortunately, such expertise is usually unaffordable.

BMT's pro bono work with my charity directly led to improvements in the referral pathways for one of our key services (supporting people with gambling harms). The quality of deliverables was admirable, but the way the consultants interacted with my staff most impressed me, using accomplished interpersonal skills to work with people who initially had no experience or understanding of the concepts being introduced.

The work that BMT has done for Ara has led to improved outcomes for vulnerable people in crisis in the community. The consultants were fantastic, and the positive legacy of their efforts continue long after completion."

Robbie Thornhill

Director of Recovery and Resettlement, ARA.

## Get in touch

#### Join us in making a difference

We believe in the power of collaboration to create a better world. By partnering with us, you will gain access to our expertise and resources which can help elevate your organisation's impact.

#### Let's work together to overcome obstacles and unlock your full potential!

Ready to take the next step? Get in touch **today** to to discuss how we can support your mission and help you achieve your goals. Together, we can make a difference.

Contact the BMT Pro Bono team today: Pro-Bono@uk.bmt.org



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